



**NEW MEXICO
ROADRUNNER CHAPTER
SOLID WASTE ASSOCIATION OF
NORTH AMERICA**

**ANNUAL MEETING
DECEMBER 9, 2016**



OUR YEAR IN REVIEW

- SAFETY
- TRAINING
- ROUNDTABLES
- E-SESSIONS
- RODEO
- CONFERENCE
- FINANCIALS
- STRATEGIC PLAN



SAFETY

- Safety Ambassador
- Safety Minutes
- Safety Poster



TRAINING

- Landfill Courses
 - March-Las Cruces
 - September-Santa Fe
- Transfer Station Courses
 - June-Farmington
 - November-Deming



ROUNDTABLES

- April in Santa-Fe
- October in Socorro



E-SESSIONS

- May

“Assessing Exiting Post-Closure Care”

- August

“10 Ways to Reduce Accidents & Injuries”



RODEO

- May-Caja del Rio Landfill
- Over TWENTY participants
- Landfill
 - Compactor
 - Dozer
- Collection
 - Front-Load
 - Side-Load



RODEO

- Landfill





RODEO

- Collection





RODEO





New Mexico Recycling and Solid Waste Conference: Overcoming Challenges in a New Era

- **199 Attendees in Total**
- **51 Speakers**
- **59 Tour Attendees**
- **10 NMED CEU Credits Offered**
- **20 Exhibitors**
- **23 Total Sponsors**
- **6 Awards Presented**



FINANCIALS

2016 P & L to Budget	Year-to-Date Actual	2016 YTD Budget	2016 Total Budget
Administrative			
Annual Mtg Income	\$1,280.00	\$30.00	\$1,230.00
Membership Income	\$2,495.60	\$2,243.00	\$2,343.00
Dividend/Misc Income	\$127.30	\$122.00	\$132.00
2016 Joint Conference Income	\$0.00	\$0.00	\$12,500.00
Ttl Membership Inc	\$3,902.90	\$2,395.00	\$16,205.00
Adm/Office Supplies/Corp Tax	\$8,374.67	\$8,450.00	\$9,250.00
Annual Mtg Exp	\$3,806.61	\$4,600.00	\$5,800.00
IB Board Exp	\$3,772.07	\$4,000.00	\$4,000.00
Membership Activities Exp	\$737.88	\$600.00	\$900.00
RT/BOD Mtgs/BOD Ins/Strategic	\$2,467.83	\$1,900.00	\$1,900.00
Newsletter Exp	\$562.45	\$1,350.00	\$1,050.00
Web Maint/Design/Domain Fees	\$957.72	\$1,550.00	\$1,750.00
2016 Joint Conference Adm	\$1,786.51	\$1,000.00	\$1,000.00
Total Administrative Exp	\$22,465.74	\$23,450.00	\$25,650.00
Net Income/(Deficit)	(\$18,562.84)	(\$21,055.00)	(\$9,445.00)
Training			
Certified Training Income	\$31,228.22	\$38,000.00	\$38,000.00
1-Day Training Class Inc	\$150.00	\$8,000.00	\$8,000.00
Total Training Income	\$31,378.22	\$46,000.00	\$46,000.00
Certified Training Exp	\$5,803.72	\$10,695.00	\$10,695.00
1-Day Training Clas Exp	\$713.01	\$5,600.00	\$6,100.00
General Training Exp	\$1,132.18	\$1,550.00	\$1,050.00
Total Training Expenses	\$7,648.91	\$17,845.00	\$17,845.00
Net Training Inc/(Deficit)	\$23,729.31	\$28,155.00	\$28,155.00
Road-E-O			
Income	\$330.00	\$4,180.00	\$4,180.00
Expense	\$3,769.22	\$4,500.00	\$4,500.00
Road-E-O Profit (Deficit)	(\$3,439.22)	(\$320.00)	(\$320.00)
Total Income	\$35,611.12	\$52,575.00	\$66,385.00
Total Expense	\$33,883.87	\$45,795.00	\$47,995.00
Net Income/(Deficit)	\$1,727.25	\$6,780.00	\$18,390.00

STRATEGIC PLAN

WHAT DOES SUCCESS LOOK LIKE?

- Membership increase
- Participation increase
- More volunteers
- Municipal buy-in
- Fewer facility problems because staff is better educated
- More board members
- Road-E-O is break-even
- Focus on zero waste
- More safety programs to rank and file
- More sponsorship backing
- Excitement re activities -- "What's next" instead of "Please come"
- Collaboration with similar organizations
- "Go-to" entity for solid waste issues
- Frequent updates of training
- More variation of training





Special Recognition